

INFORMATION

The news source for BC Innkeepers



In This Issue

[Quality Assurance Survey](#)

[Ecotourism Conference](#)

[HST & Room Rentals over 30 days](#)

[The Bay is offering discount to B&B members](#)

[Welcome New Members](#)

[Website News](#)

[Offer from Heirloom Linens](#)

[Article Headline](#)

[Your Help Wanted !?](#)

Quality Assurance Survey



2010 Conference

October 25th - 27th

Join us in the

"Okanagan Wine Country"

October 25th-27th

for this years Conference & Members Meeting plus AGM.



[Online conference registration is now open!](#)

NOTE: earlybird registration deadline is September 26th

Our members in West Kelowna and Kelowna are hosting this year's event and are looking forward to welcoming you. Under the guidance of conference co-chairs Jack Reynolds and Sue Willis, the committee has been focused on making this event as affordable as possible for our members, but at the same time offer a quality event with a strong professional development component.

- **Monday/October 25th** - A self guided Bed & Breakfast tours in Kelowna (10:30 - 1:30) and West

Tourism British Columbia is conducting a survey of accommodation businesses to assist in the future planning and delivery of Quality Assurance Programs in British Columbia. This online survey asks for opinions on the Approved Accommodation Inspection Program, its components and value to business. In addition, they are looking for your opinion on how customers are making accommodation decisions, the impact of customer generated reviews, current program participation and the value of those programs. Finally, they are interested in learning what you think the Quality Assurance Program of the future should look like.

We encourage you to take this opportunity to provide your valuable feedback. If you haven't received the survey and would like to provide feedback, please contact [Alison McKay](#), Senior Researcher by email or telephone 604-660-6396 and provide the following information to receive an email invitation.

- Name
- Property Name
- Preferred email address
- Whether or not your property currently participates in Tourism BC Programs (e.g. the Approved Accommodation guide and or the [Hellobc.com](#) consumer website)

Deadline for

Kelowna (1:00-4:30) followed by a Meet & Greet Reception at [Little Straw Winery](#).

- **Tuesday/October 26th** - The day is dedicated to professional development with "Professionalism in the B&B Industry", "Business Planning for Success" and one more session to be finalized - followed by the President's dinner at [Quails Gate Winery](#). This is where we'll recognize this year's Moyra Turner Award recipients and hand out President's Awards.
- **Wednesday/October 27th** - Members Meeting & AGM, with adjournment at noon.

You can register online through our [website](#). There is a link on the home page just above "Weddings & Retreats" images, as well as a link in the drop down menu under "Membership". Or go directly to [conference registration](#). As we have done in past years, we will be offering a special membership rate for non-members who attend the conference to encourage them to join the Guild. Check out the accommodation information on the Conference page, and act quickly to stay at one of our member B&Bs for free or at a reduced rate.

We look forward to seeing you all there!

Welcome Our New Members



[Abinger House](#) - Susan Aitchison

Victoria, B.C.

[Across the Harbour](#) - Susan Hobler

Victoria, B.C.

[Bee & Thistle Guest House](#) - Lynn Ferguson & Micheal McClacherty, Vancouver, B.C.

[Blue Collar Bed & Breakfast](#) - Bobby Hutchinson

Sparwood, B.C.

[Cloudside Inn](#) - Chris Drysdale

Nelson, B.C.

participation is
September 8, 2010

Ecotourism Conference

Portland, Oregon is the site of an important upcoming international conference in September 2010. The Ecotourism & Sustainable Tourism Conference will be a showcase for all that is new and developing in the industry. Details can be found at their [conference website](#)



Oregon Bed & Breakfast Guild has been made a conference partner with a benefit that they may share with Bed & Breakfast colleagues. If guild members are able to attend a 10% registration discount is available to innkeepers by mentioning the referral OBBG.

HST and Room Rentals over 30 Days



If you rent a room to guests for 30 days or more HST generally applies, however there is a situation where HST is exempt. In the memorandum
GST/HST Information
for the Travel and

[Courthouse Inn](#) - Shawn & Young Seon Cook
Revelstoke, B.C.

[Mara Station on the River](#) - Paul & Ginny Cox, Mara, B.C.

[Robert Porter House](#) - Ann Schlichter
Victoria, B.C.

[Rowenas Inn on the River](#) - Betty Anne Faulkner
Harrison Mills, B.C.

[A Touch of English](#) - Clare Sucloy
Kelowna, B.C.

[Vineyard Estate Bed & Breakfast](#) - Darlene Garnier
West Kelowna, B.C.

[Willow Guest House](#) - Dee & Warren McDonald
Courtenay, B.C.



Website News - Wedding, Retreats & Second City Option

Our summer promotion for Weddings, Retreats & Second City Option was a big success. Your board has voted to offer these marketing options at greatly discounted rates.



- Weddings - \$50.00
- Retreats - \$50.00
- Wedding/Retreats combined - \$75.00
- Second City Option - \$25.00

All have HST - of course

Please note - For those who took advantage of the summer promotion - if

Convention Industry, Canada Revenue Agency states on page 8 - The rental of a residential unit is exempt if the unit qualifies as a residential complex, or is a residential unit (for example; a hotel room, suite or apartment) in a residential complex; and is rented as a place of residence or lodging by the same individual for a continuous period of one month or more. Canada Revenue Agency considers your establishment to be a residential complex if more than 10% of all of the residential units(hotel rooms, suites, apartments) in your establishment are rented for continuous possession or use of 60 days or more.

To assist you - Canada Revenue Agency have developed two calculation methods to determine if your accomodation has residential complex status. The two methods are; Revenue Supply Method or Room Supply Method.

For information on the revenue methods, refer to the [memorandum](#) and go to page 9

Welcome
Letter from
"The Bay"
in Vancouver

you do not register for these paid marketing options when you renew your annual membership(due September 30th) they will be removed in October.

Watch for your notice of membership renewal coming to a Tabletalk soon!

HEIRLOOM LINENS Broadmead Village, Victoria



We would like to offer your B&B members a 15% discount.

We currently provide linens to many B&Bs throughout Canada as well as to Government House here in Victoria. We offer superior customized service for each of our B&Bs as well as experienced staff who are accustomed to assisting B&Bs with their unique requirements for linens. Our staff can provide your members with knowledge about which products are best for frequent washing, towels which will remain the softest through washings and the best care methods for each. Additionally we would set up each B&B in our computer system so we can easily see what they have purchased in the past to make reordering simple. B&B needs are different from those of the average person. We carry many lines which are regular stock and can be ordered on a regular long term basis.

We would like to offer a coupon code which can be used both in our store as well as our online store . We offer free shipping for orders over \$200 and a toll free number (1-800-292-7171) for your members to contact us so that we may customize their service. Currently if your members were to order through our website there is no way for them to get the 15% discount without doing a phone order instead, by providing a coupon code your members will be able to easily access the discount without going through the hassle of phoning us. This coupon code has only been offered to the B&B Guild, therefore it is only your members who are able to order online and get the discount without phoning us. The code is BBGUILD.

Be Cautious !

We would like to urge members to be extremely cautious and do their homework when looking at credit card providers. Providers associated with Canadian Banks or Chamber of Commerce would be reputable.



HUDSON'S BAY CO.

Dear Bed and Breakfast Owners;

We would like to welcome you to the Bay in Vancouver.

As a prospective new client we are now offering a new discount program for Bed and Breakfast owners.

To receive your discounts just present your business card at the checkout.

If you have any questions, please feel free to call 604-681-6211 and any one of our associates will be happy to assist. We look forward to helping you with your Bed and Breakfast needs.

Sincerely,
Barbara Gumbel
Sales Manager
604-689-2192
(direct line)

I would just mention that one of our members has had an issue of concern with a company called Pivotal Payments. If any members have any questions they can [contact us](#) and we will pass the information on.



Your Help Wanted!

Our Guild blogger, Walter Jordan of [Bellevue B&B](#) in Courtenay, with editing by Ingrid, has kept up with our intended plan to post a new blog post every week all through the summer. He would like some help with information about events in your area, so please [send him your suggestions](#). Great Job Walter!



Membership Renewal

Starting Soon

Watch Your E-Mailbox

For A Letter From

The President

British Columbia Bed and Breakfast Innkeepers Guild
www.bcsbestbnbs.com

September 4, 2010



[Forward email](#)

✉ [SafeUnsubscribe®](#)

This email was sent to communications@bcinnkeepers.com by communications@bcinnkeepers.com.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



BC Bed & Breakfast Innkeepers Guild | PO Box 182 | Parksville | BC | V9P 2G4 | Canada